

FIG. 2

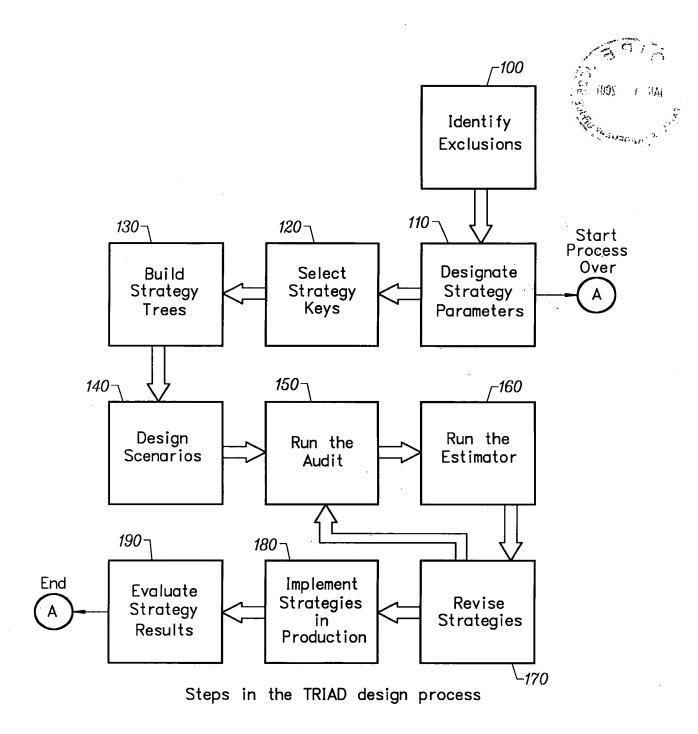
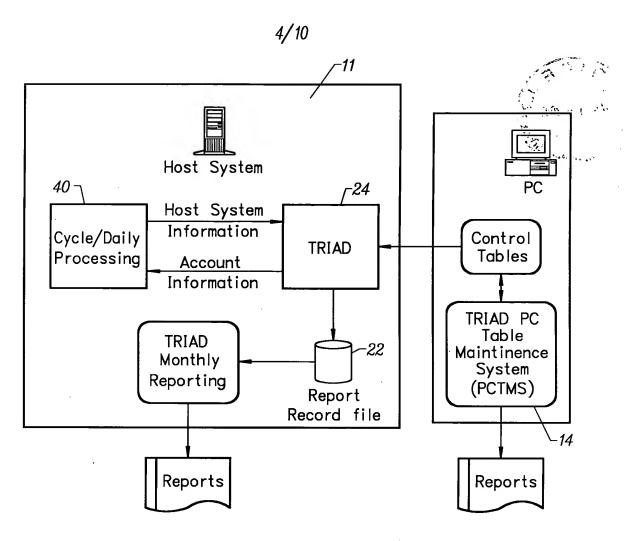
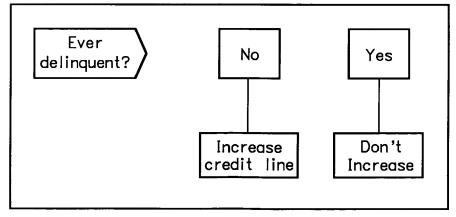


FIG. 3



TRIAD processing work flow for all decision areas.

FIG. 4



Simplified rendering of a strategy with a single strategy key and two scenarios.

FIG.5



	Strategy	Paramete	rs			
┌─Strategy ID ─						
901 — Overlimit	Champion					▽
Amount Breakpoint: 9999999	% Utiliz	zation Break 2 105	3 110	<b>4</b> 115	5 120	<b>6</b> 125
			<u>0</u> K	<u>C</u>	ancel	Арр ly

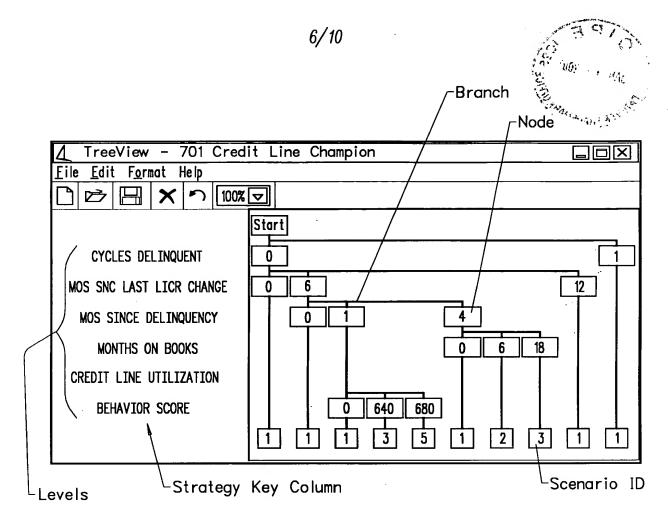
Overlimit Breakpoints in the Overlimit Collections - Strategy Parameters dialog box.

FIG. 6

△ Delinquent Collections Scenerios					
—Billing/Due Date Actions————————————————————————————————————					
218 - Ltr 789, Blk, Col 030	V				
Billing/Due Date Actions Stmt Stmt Msg Insert 123 1	,				
Day: Coll. Ind Block Code	Letter ID				
Action 1 0 030 - 30 days. Severity = 30 $\triangle$ A - Block A. Severity = 5					
Action 2 15 $030 - 30$ days. Severity = 30 $\bigcirc$ F - Block F. Severity = 30	] [				
Action 3 20 NCQ - No contact. Severity = 80 G - Block G. Severity = 35					
OK Cancel	App ly				

Action/Day fields in Delinquent Collections - Scenarios dialog box.

FIG. 7



Example of a Credit Line strategy tree.

FIG. 8

		C 400
🗐 Audit Report		
D : SAMS900A-41-V6.00 NG DATE : 02/10/2000	TRIAD - STRATEGIC ACCOUNT MANAGEMENT SOFTW AUDIT CONTROL TABLE REPORT STRATEGY DEFINITION TABLE (CREDIT LIMIT	aran. A
ROW   DEC   STGY   ACTUAL   NBR   AREA   ID   KEYS	STGY DEFN SUB-KEY LABELS 01 02 03 04	AND KEY NUM 05 06
	ACCT ACTION ON RISK GENERI TYPE AGE BOOKS SCORE SCORE 085 036 050 030	
·	STGY DEFN SUB-KEY LABELS 09 10 11 12	AND KEY NUM 13 14
	<del>::</del> :	···
4	MIN MONTHS	GGERS CR IN 🗸

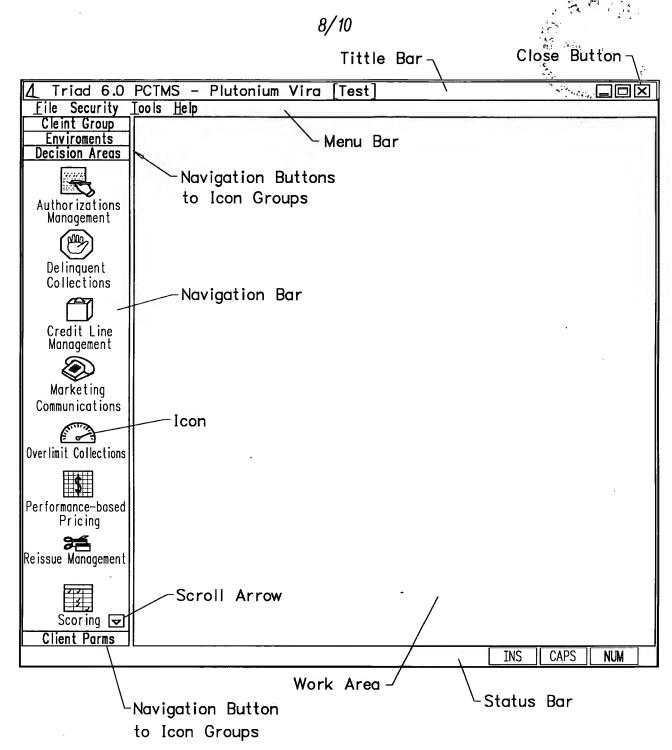
Example of Strategy Definition tables in PCMTS Audit report.

FIG. 9

Estimator Control							
Enviroment Name: <b>Test</b>							
Estimator Parameters							
Expected Processing Date (YYYYMMDD): 20000210 Realign Scores?: Y 🔻							
Authorization Holiday Indicator: Y 🔻							
Report Option	Report Set	Report Version					
SPID Selection: ALL 🕏	Total Amount: Y 🔻	SpidCntl Report: Y 🕏					
Ro∥⊢up Option: D ▽	Average Amount: N ▽	StgyAsmt Report: Y 🔻					
	% of Column: N ▽	Strategy Report: Y 🗸					
	% of Flow: N ▽	Scenerio Report: Y 🔻					
		TbDefn Report: Yマ					
<u>O</u> K							

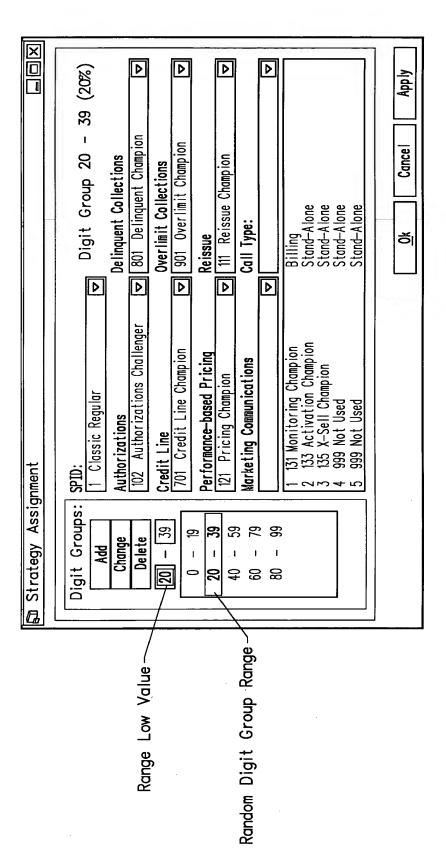
Estimator Control dialog box.

FIG. 10



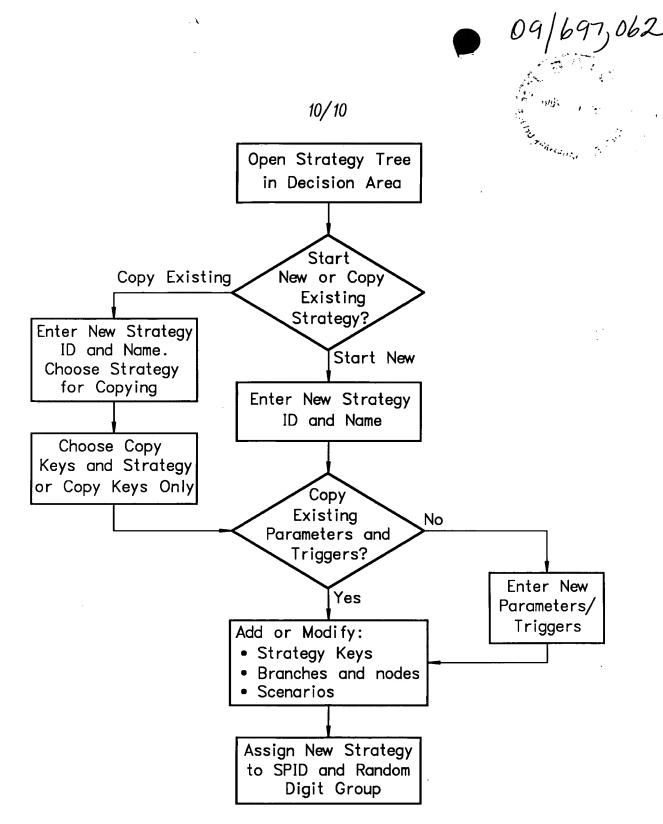
PCTMS navigation Features.

FIG. 11



Strategy Assignment dialog box.

FIG. 12



Starting or Modifying a strategy.

FIG. 13